MINUTES OF THE BOARD OF DIRECTORS OF THE

MENTOR HARBOR YACHTING CLUB

March 2023

The meeting was called to order March 15, 2023, at 18:42 hours by Commodore Balogh

Commodore: Ken Balogh

Vice Commodore: Jon Duer

Rear Commodore: Dave Scarnati

Past Commodore: Mike Pettrey

Treasurer / Director: Brian Keck

Directors: Dan Jackett, Scott Savage, Jim Pruce, Tom Holleran, Chuck Cerankosky

Secretary / Director: Christian Lim

General Manager: Steve Goczo

**Pledge of Allegiance** – Scott Savage

**Online**

* ***3-2-2023 Motion proposed to appoint Chuck Cerankosky as a Director to fill a vacancy, effective immediately by Jon Duer / Second by Jim Pruce. Unanimous vote, motion is carried.***
* 3-3-2023 ***Motion proposed to approve Arc-Hound Welding to get F, B, and C docks prepped to rehang the finger docks ($8,575) by Jon Duer / Second by Scott Savage. Unanimous vote, motion is carried.***
* 3-20-2023 ***Motion proposed to accept Option 1 of the Channel Repair Siekman Fees by Dave Scarnati / Second by Chuck Cerankosky. Unanimous vote, motion is carried.***

***Motion proposed to accept the minuets of last month’s metting by Mike Pettrey / Second by Tom Holleran. Unanimous vote, motion is carried.***

**Treasury Report** – Brian Keck

**House Report** – Scott Savage

-*Kitchen*

* Stove with Salamander, Flat top griddle, and ice machine is being ordered and is moving forward.

-*Pool* *Furniture*

* Old furnature will be place for sale as used.
* If there is no interest or market, then it will be sold as scrap.

-*Pool*

* Full tile replacement estimated at $22,000.
* Repair of broken tiles $5,000.
* A recommendation a couple of years ago when a leak was repaired, it was said that a complete overhaul of the pool would be needed in 5-10 yrs.
* Last year, cleaning was cut from weekly to bi-weekly to evaluate the frequency need. It was deemed that cleanings will return to a weekly schedule.
* If a robotic “pool shark” is not utilized daily, which may require someone to operate the pool systems, a weekly professional cleaning is needed.

-*Roof*

* Date 4-24 (weather permitting) the work will begin and take 3 days. This will come with a 50 year warranty.
* The canopy for the pool deck was not given an exact date, but promised to be in place before the season begins.

-*Jonas*

* Various Software is being investigated.
* Ex. Club House Online is the foundation to be able for members to pay invoices online, internet point of sales, have an app on their phone to view their statement, current spending, book reservations, etc.
* Initial setup fees will apply.
* Jonas portable screens are updated via WIFI and are $300 each vs “Toast” units $700.
* Detailed charges can be sent to members in real time, eliminating any billing discrepancies.

-*Bar*

* Table linen is a large expense. New tables that would not require them are being considered. 19 weeks would cover the table / linen cost.

**Harbor Report** – Jim Pruce

 -*Dredging / Dock Repairs*

* The contract for Arc-Hound Welding has been signed and scheduled for 4-15-2023.

-*Clean Marina*

* Grant money is still being processed and going through bureaucracy.

-*Boat Lift*

* Motors are operational, but the control box needs repair. Estimates being gathered.

-*Checklist*

* Ron will submit to the committee for review for opening and closing of the season. This will also cross over to the House committee and be reviewed as well.

**Membership Report** – Tom Holleran

 -*FME*

* 147. A target would 180.

Baxter, Jerrod -Resignation

Chemnitz, Gregory -Full

Miess, John -Yachtsman

***Motion proposed to accept these membership changes by Jon Duer / Second by Brian Keck. Unanimous vote, motion is carried.***

***Motion proposed to credit $250 for each membership referral by Mike Pettrey / Second by Jim Pruce. Unanimous vote, motion is carried.***

-*Onboarding*

* Patty Perry and Marc Burr are developing a process with what Jon Duer had previously prepared.
* When complete, it will be presented for the Board to finalize and vote for adoption

-*Benchmarking* *Project*

* Andy Brush is surveying 20 members and 20 individuals who were perspectives to obtain data on their reasons for retention vs. why not committing to MHYC.

**Managers’s Report** – Steve Goczo

 -*MHYC positions*

* Sales & Marketing Manager -Elizabeth Thomas
* Executive Chef -Nik Wynnik
* Head Lifeguard -Wyatt
* Dining Room Manager position will be posted. Entry level poison to focus on membership experience, as a Maître D.

*Heat Exchanger is being replaced.*

*Elizabeth is working with Harbor Chest and moving to drive it online. High end products and brands will be offered with the MHYC*

**Past Commodore Report** – Mike Pettrey

 -*Channel Repair*

* The Channel repair meetings are moving forward and smoothly. Monies have already begun to be received and permits are being processed.
* MHYC has a very good relationship with county moving forward.

**Rear Commodore Report** – Dave Scarnati

* Delaney will be MHYC Camp Director this year.
* A Camp parent will be on site this year
* Catawba Island Yacht Club will (CIC) overlap with Jr. Olympics this year. A Large tent will be in place for 1 week on the West Beach.

*Jet Docks*

* Increase in desire for Jet Docks
* New Jet Dock areas are being established.
* Moving forward, open Docks will be utilized for Boats only.

**Vice Commodore Report** – Jon Duer

* The MHYC burgee has been archived, and ready for mass branding.
* The Anchor Logo and Fonts are being finalized for internal club use.

**Commodore’s Report** – Ken Balogh

* The increase of dues will have to be addressed to keep pace with operational costs of inflation.
* Need to maximize the utilization of the facilities, to increase the club income.

***Motion proposed to adjourn at 21:40 by Dave Scarnati / Second by Scott Savage. Unanimous vote, motion is carried.***

Respectfully Submitted

Secretary / Director: Christian Lim